

# COMPANY PROFILE



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# About us

An insurance and financial consultancy firm dedicated to promoting the culture, knowledge, and best practices related to policy and portfolio management, human asset development, and client support. At Legacy Builders, we stand fast next to three main values: Objectivity, Passion, and Achievement. We believe that these values drive us to provide our clients with top-notch organization, meticulous follow-up, and outstanding customer service, all while demonstrating a commitment to the MDRT Code of Ethics.



#### OUR MISSION

TO PROVIDE FINANCIAL SECURITY ADVISORY SERVICES AND OFFER OUR CLIENTS PEACE OF MIND THAT IN RETURN ENABLES THEM TO LIVE WITH DIGNITY AND LEAVE A LEGACY BEHIND.

#### OUR VISION

BECOMING ONE OF THE LEADING INSURANCE AND FINANCIAL ADVISORY FIRMS IN LEBANON AND THE REGION TO BE ABLE TO SERVE POSITIVE PEOPLE AND COMPANIES BY PROTECTING THEIR INCOME AND BELONGINGS TO ACHIEVE A SECURE AND HEALTHY FUTURE.

# Our Mission and Vision

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#### Consulting hours, demonstrating our

-extensive expertise and dedication to serving our clients.

3,000+

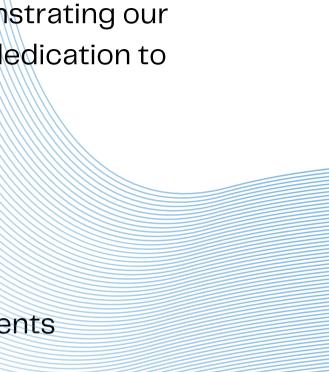
# **Impacted Lives**, encompassing a wide range of needs and requirements

**Clients** have experienced the positive impact of our services.

24+

900+

Of **valuable experience**, allowing -us to provide exceptional services and solutions.



# Our Nilestones

5

# Our Team



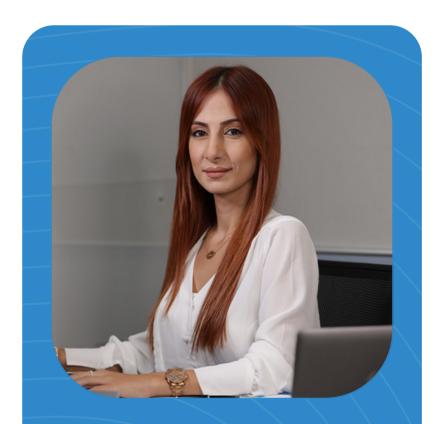
### Naji A. Haddad

Financial Planner Legacy Builders & BLIS Founder



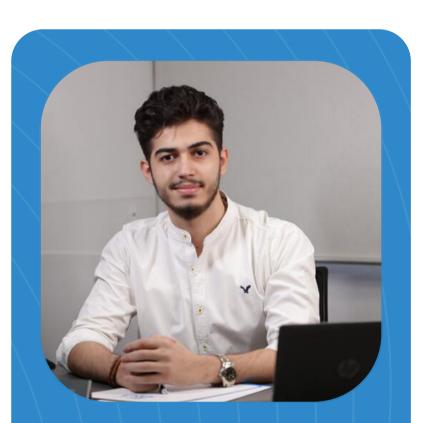
#### Sabine Rouhana Haddad

**Operations Manager** 



#### Marie-Noêl El-Khoury

Assistant Portfolio Management Social Media Coordinator



### **Charbel Abboud**

Operations Coordinator Digital Marketer

# OUT Services

# Corporate solutions

# Agent solutions

# Wealth solutions

# **Personal solutions**

## **Personal solutions**

We understand that everyone's financial goals are unique And that's why we offer Personal Solutions that are tailored to your individual needs.

tailored financial

strategies.



personalized

retirement plans.

coverage and expert

guidance

medical expenses





Saving for a goal

on	
ed	
s.	

**Customized plans to** secure your financial aspirations.



#### Income replacement

**Maintain financial** security during disability with a personalized plan.

## **Corporate solutions**

Running a successful business requires careful planning and execution. That's why our Corporate Solutions services are designed to help you achieve your financial goals and navigate the complexities of business ownership.



### **SUCCESSION PLANNING**

Preserve your business legacy and secure your family's financial future with our expert advisors' help in creating a comprehensive succession plan.



Enhance employee satisfaction and retention by creating a competitive and cost-effective benefits package tailored to meet the unique needs of your workforce.



### **PARTNERSHIP SOLUTIONS**

Build a strong and successful partnership by navigating the complexities of partnership agreements, ownership structures, and other crucial considerations with the guidance of our expert advisors.



Keep your top talent engaged and committed to your organization through customized plans that recognize and reward their contributions.

#### **EMPLOYEE BENEFITS**

#### **RETAIN KEY PEOPLE**

## Agent **Solutions**

**Our Agent Solutions** service is designed to provide insurance agents with the tools they need to succeed in the industry. From organizational skills to mentorship and sales development, we offer a range of solutions that can help agents achieve their goals.

#### **Organivity**©



#### **Mentorship**

Personalized coaching and support to help agents reach their full potential.

#### Positivity

Foster a positive mindset for agent success in the insurance industry.

#### **Development** / EXPAND

Sales development program for insurance companies, including recruitment, training academies and system upgrades

#### Productivity

**Empower agents with** advanced tools and technologies for enhanced efficiency

#### **BLIS Experience**

Annual event connecting agents with industry leaders for insights and networking opportunities. We understand that building and preserving wealth is essential for achieving your financial goals. We offer a range of solutions to help you protect your assets, accumulate more wealth, and manage your investment portfolio to optimize performance.

### Wealth Accumulation

Tailored long-term investment planning to grow wealth, hedge against inflation, and meet your financial goals.

### Wealth Protection

Safeguard your hard-earned assets and ensure financial security with our comprehensive service.

### Wealth Analysis

Annual assessment of your financial status to gain insights and identify growth opportunities.

## Wealth Management

Optimize your investment portfolio and receive expert recommendations for managing and maximizing your wealth.

## Wealth solutions

# Contact Us



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